

SMALL BUSINESS EXCHANGE

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July 22, 2021

How Aligning People, Process, and Technology Is Integral to Project Success

[Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com>]

By Lauren Ginsberg,

Adopting new construction technology into your company's tech stack is no easy feat. It can be met with challenges – both internally and externally – but by aligning people, process, and technology from the start, you can achieve successful outcomes.

That's where choosing a technology partner vs. vendor comes into play. By building a partnership, you can customize your technology solutions to support individual workflows. In our upcoming June 23rd webinar, "Leveraging Tech: Evaluation, Adoption, and Success with Miller-Davis," we discuss the value a company can find by working with a technology partner to get started on their technology adoption journey and will hear how the Miller-Davis project team is using Pype and Autodesk Build to deliver a high-end Montessori School project.

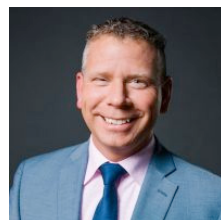
We sat down with our two webinar speakers, Pete Hill, Project Executive, and Ariel Castillo,

Strategic Process and VDC Specialist at Miller-Davis Company, to discuss their experience using connected technology to align teams.

Check out the Q&A for a preview of the webinar covering important topics, such as how they selected their team to evaluate and adopt new technologies on a pilot project and how technology fits in with their goal of winning work while retaining and attracting talent.

Why are you choosing to invest in a technology partnership?

Pete: A technology partner is someone that is invested in our long-term growth strategy and works closely with our team to create pathways to success. As a 112-year-old general contractor and construction manager, we're looking to invest in a technology partner that will listen to our needs and develop solutions that help us achieve our business goals and objectives.



Continued on page 2

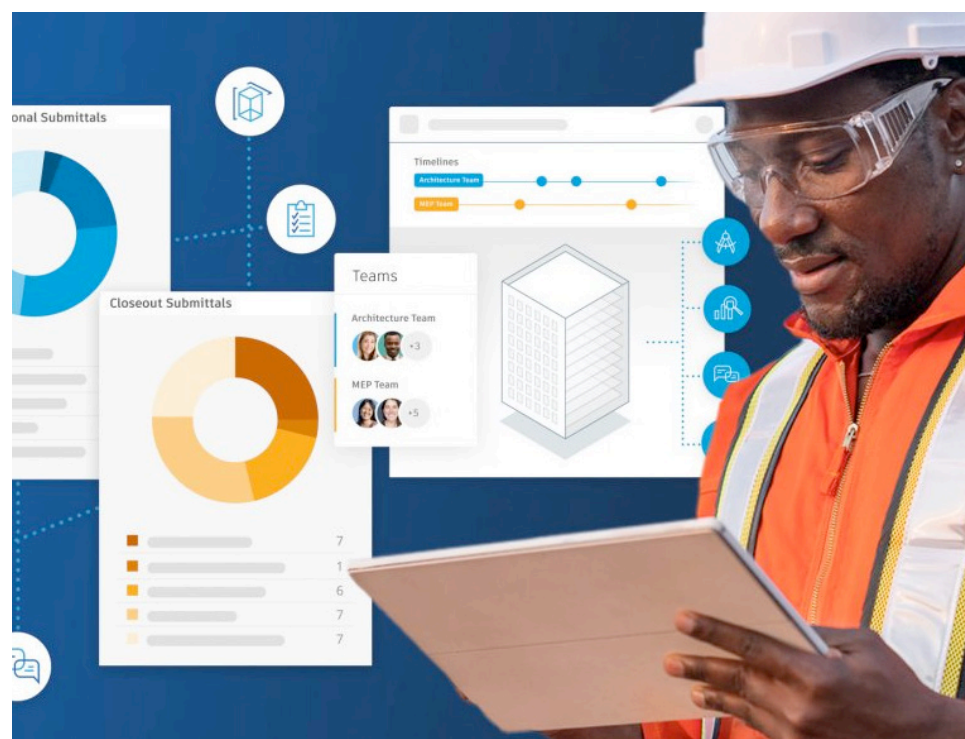


Photo credit: <https://constructionblog.autodesk.com>

Will bullet train survive budget wrangle?

[Article was originally posted on www.calmatters.org]

By Dan Walters,

Using a singular noun "budget" no longer describes the tortuous process by which the governor and state legislators decide how to spend the state's money.

We now have "budgets" almost too numerous to list – a budget proposed by the governor in January, a "May revise" that's virtually an entirely new proposal, and a bare bones budget that the Legislature passes by June 15 to meet a constitu-

tional deadline, followed by numerous "budget bill juniors" and "trailer bills."

Even after all of those overlapping and confusing actions are taken, it's not uncommon for further revisions to be enacted for many months thereafter, some even retroactively changing budgets from previous years.

On Monday, Gov. Gavin Newsom signed what he described as "legislation that reflects the majority of the 2021-22 state budget agreement."

"Majority" means that it, like all other pieces of the budget package, is neither comprehensive

nor complete. Mostly, it's an opportunity for Newsom, who faces a recall election in September, to once again brag about the wonderful things he's doing for California and trumpet his campaign slogan that the state is "roaring back."

"Harnessing the largest surplus in state history, we're making transformative investments across the board that will help bring all our communities roaring back from the pandemic – and pay dividends for generations to come," Newsom said. "Through this comprehensive plan, the state is taking on the inequities laid bare by the pandemic, expanding our support for Californians facing the greatest hardships, increasing opportunity for every child, confronting homelessness head-on and doubling down on our work to build resilience against the climate change impacts that threaten California's future."

A single paragraph at the bottom of the lengthy list of provisions not only reveals that there's more budget work to be done, but that one of the most contentious issues is still unresolved:

"In addition, the administration continues work with the Legislature to advance investments to

build a modernized and sustainable transportation system, including funding for the state's public transportation system and high-speed rail."

In other words, the fate of California's much-troubled bullet train project is still unsettled.

Newsom, who's blown hot and cold on the bullet train, wants the Legislature to tap \$4.2 billion in state bond funds approved by voters in 2008 to continue work on an initial segment in the San Joaquin Valley. Newsom says that completing service from Merced to Bakersfield would set the stage for future extensions north and south.

However, Southern California legislators, led by Assembly Speaker Anthony Rendon, contend that the money would be better spent on improving commuter transit.

Some bullet train bond money has already been diverted into improving Caltrain commuter transit on the San Francisco Peninsula and the SoCal bloc wants another share for its region.

Visit the link below for the full article:

<https://calmatters.org/commentary/2021/07/california-bullet-train-budget-survive/>

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Business Toolkit

Sun Protection Tips For Construction Workers

[Article was originally posted on www.constructconnect.com]

By Kendall Jones

For many, the summer months mean vacations at the beach, lounging by the pool, and spending more time outside in the sun. For construction workers, summer means working long hours in the hot sun. All that time in the sun can lead to an increased risk of sunburn, sun poisoning, and skin cancer.

Skin cancer is the most common type of cancer in the U.S with approximately 1 million people being diagnosed with a form of skin cancer each year. The three main types of skin cancer, basal cell carcinoma, squamous cell carcinoma, and melanoma, are primarily caused by ultraviolet (UV) radiation from exposure to the sun.

Basal cell carcinoma and squamous cell carcinoma are the most common type of skin cancer and tend to remain localized. Melanoma is the least prevalent of the three, but it's also the deadliest of the three. Melanoma is an aggressive form of skin cancer that can spread rapidly to other parts of the body and can be fatal if not treated early enough.

The two types of UV rays that penetrate the earth's atmosphere are UVA and UVB. Both UVA and UVB rays can cause skin cancer, with

UVB rays thought to be the primary cause of most skin cancers. UV rays are stronger during the spring and summer months. Construction workers need to take extra precautions to protect themselves when working outdoors to limit their exposure to the sun and UV radiation.

Sun Protective Clothing

The clothing a construction worker wears is an important part of protecting your skin from UV rays. Clothing is the best form of sun protection, but not all clothing offers the same level of protection from UV light. Several factors such as material, weave, and color affect the amount of UV radiation a material blocks. Long-sleeved shirts and pants made from closely-knit materials in darker colors offer the best UV protection.

There are also clothing options that are labeled with an ultraviolet protection factor (UPF) that offers great protection and are typically made of lightweight fabrics and treated with sun protection chemicals or special dyes to block out UV light. Select clothes with a UPF of 50 or higher for the best protection which only allows 1/50th of the sun's UV radiation to reach your skin. By comparison, a thin white cotton T-shirt has a UPF of around 5.

Wearing a wide-brimmed hat is a great way to protect your face, ears, and neck from the sun. If

you are wearing a hard hat most of the day, there are accessories available that can be fitted over or under the hard hat to provide a wide brim or neck protection from the sun.

Sunglasses or safety glasses that offer both UVB and UVA protection should be worn any time you are out in the sun. Be sure to choose a pair that fits comfortably and offers 99 – 100% UV protection.

Apply Lots of Sunscreen

Wearing sunscreen is an important part of protecting construction workers from UV rays. You want to select a broad-spectrum sunscreen that offers protection from both UVB and UVA radiation. The Sun Protection Factor (SPF) is also important to consider when selecting the right sunscreen to use. The SPF measures the amount of protection from UVB radiation.

Sunscreen with an SPF 30 protects against UVB rays 30 times longer than unprotected skin before starting to turn red. So, if your unprotected skin starts to turn red after 10 minutes, skin covered with sunscreen with an SPF 30 would protect your skin for 300 minutes. The SPF also determines how much UVB is blocked when worn. Sunscreen with SPF 15 blocks 93% of the UVB rays, while SPF 30 blocks 97%.

Construction workers should also consider choosing a sunscreen that is water-resistant. Water-resistant sunscreen is rated to last either 40 minutes or 80 minutes. Construction workers should use a broad-spectrum sunscreen with an SPF of 30 or higher that is water-resistant for 80 minutes.

Sunscreen should be applied to all parts of exposed skin at least 20 minutes before going outdoors. Remember to reapply at least every two hours. Reapply more frequently on days with a high UV index. Be sure to follow the manufacturer's recommendations to ensure you are applying enough sunscreen to adequately protect your skin.

Stay in the Shade

Erecting temporary shading is a good way to protect construction workers from sun exposure. Limiting exposure to UV radiation during the strongest parts of the day, 10:00 am to 4:00 pm, isn't always easy depending on the type of work being conducted. At the very least, employers should have a tent or other shady area made available for workers to use during breaks and meals.

Sun exposure is a jobsite hazard that often gets overlooked by employers or gets less attention

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Technology Is Integral to Project Success

■ Continued from page 1

We also have insight into the product roadmap with a partner and can beta test features and functionality to assess how the tools can scale to support our project needs. It's all about cultivating a relationship built on trust and open lines of communication.

Ariel: We analyze multiple platforms but adopting technology is not a one-and-done approach. It's a continuous process. With a technology partner, we can work closely to apply and customize



technology to support our workflows. We want to establish a relationship to get the most value from our technology investment and align with a partner that understands our vision of success through a connected platform.

Why is taking the right approach to adopt technology important to a successful project?

Pete: It's important to have the right people to create a standardized program that drives consistency across the company. That's the first step. You can't just throw technology over the fence and expect it to be adopted. It's about customizing the solution to fit your workflows, creating standardized operating procedures, and holding training sessions to ensure that teams are comfortable using the tool and using it correctly to ensure project success.

Ariel: With any construction company, evaluating and adopting new technology can be a challenge. We take a unique approach by aligning people, process, and technology to ensure success. And while there are many solutions on the market, it is about understanding what technology will best support our team and creating a committee that's excited about the adoption and sees the benefit of using technology to make their job easier and more impactful.

How will technology change the way your company does business in the future?

Pete: There are many exciting opportunities across the AEC industry, but hiring has always presented challenges. We want to adopt

cutting-edge technology to optimize the way we work and use it as a selling point to retain, attract, and onboard new talent in the industry. Adopting and integrating connected solutions will not only differentiate our team from the competition but help us achieve our goals by providing high-quality deliverables to our clients.

Ariel: As a general contractor and construction manager, we must have strong relationships with subcontractors. We created a technology committee that meets to address specific issues that we may have as a company and then evaluate solutions to solve those pain points. And while we assess how imple-

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NEW ORLEANS CERTIFICATIONS

NEW ORLEANS RTA

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Access to Capital

Ready to Grow Your Business?

Small business loans for women in 2021

Women own four out of 10 businesses in the U.S., employing 9.2 million people and generating \$1.8 trillion in revenue annually. While their businesses may be thriving in one area, many women entrepreneurs are hitting a wall when it comes to financing.

A Federal Reserve report found that women were less likely to be approved or receive the total amount of funding they asked for than men when applying for loans.

The current global pandemic caused by COVID-19 is affecting hundreds of thousands of people. It is also having a growing impact on the worldwide economy—and women small business owners face the brunt of it. For the most up-to-date information, please explore Funding Circle's COVID-19 Resources.

Knowing which small business loans are available for women and how to qualify can help increase the odds of getting approved. Beyond loans for women, there are also grants and other resources designed to level the playing field and help women business owners succeed. Here's

the full rundown on small business loans for women.

Small business loans for women: what are my options?

Generally, small business loans for women can fall into one of four categories:

- Small Business Administration (SBA) loans
- Bank and credit union small business loans
- Business loans from online lenders
- Microloans

Deciding which one to pursue depends on several things, including your business's financial profile, your credit rating, your financing needs, and your overall business goals.

1. SBA loans for women

The Small Business Administration doesn't make loans directly—it guarantees loans through its nationwide network of lending partners. The SBA offers several small business loan programs

that women entrepreneurs can use to grow their businesses.

How SBA 7(a) loans for women work

Women can borrow up to \$5 million through the 7(a) program, with the typical repayment term ranging from five to 10 years. You can take up to 25 years to repay a 7(a) loan if you're financing a real estate purchase.

A major benefit of SBA 7(a) loans for women is that they tend to offer lower interest rates for qualified borrowers.

While there are no "official" minimum credit scores for eligibility, most SBA 7(a) lenders are looking for a credit score of at least 620—and that's assuming the rest of your application is exceptional, with no history of bankruptcies or foreclosures.

Women entrepreneurs can put a 7(a) loan to work in several ways:

- Covering day to day working capital needs, such as managing payroll, hiring and train-

ing new employees, or managing tax obligations

- Refinancing existing business debt, including loans, credit cards, and lines of credit
- Purchasing business equipment and vehicles
- Buying land or real estate for the business
- Purchasing inventory or necessary supplies
- Renovating your business
- Opening a new location

The SBA requires that all business owners who apply for 7(a) loans meet its definition of a small business. That means:

- Being based in the U.S.
- Operating for-profit
- Having less than \$7.5 million in average annual revenues
- Being within specific size guidelines for your industry

Continued on page 7



California Sub-Bid Request Ads



An Equal Opportunity Employer is requesting quotations from all certified and qualified SBE & DBE

Professional services, sub-contractors, material suppliers and trucking for the following project:

Contra Costa County Transportation Authority
CCTA Contract No. 561 ~ EA 04-4H4404

Mokelumne Pedestrian Overcrossing ~ Contra Costa County

From 0.5 Mile South of Lone Tree Way to 0.5 Mile North of Sand Creek
04-CC-4-PM R33.4 ~ Project ID 0413000251

Bid Closing Date: July 29, 2021 @ 2:00 PM

Subcontractors Submit Bid* & Suppliers Submit Quotes to B&W by 1pm on Tuesday, July 27, 2021

CONTACT:

Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300
Walnut Creek, California 94596
PH: 925-932-7900 FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified and certified SBE & DBE subcontractors and suppliers all items of work type listed below, including but not limited to:

- | | | |
|-------------------------|---------------------------------------|-------------------------|
| • Quality Control | • Electrical | • Aggregate |
| • Earthwork | • Asphalt Paving | • Rock Slope Protection |
| • Structure Backfill | • Concrete/Lightweight Concrete | • Crash Cushions |
| • Signs | • Fence/Guardrail/Railings/Barriers | • Trucking |
| • Bar Reinforcing Steel | • Traffic Control | • Box Girder |
| • Erosion Control | • Cast-in-place Post-Tensioned Girder | |
| • Joint Seals | • Welding | |

For the complete list of the Actual Available Project Bid Items
Please Contact Brosamer & Wall Inc. at the email listed below.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate SBE & DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid SBE & DBE certification, and worker's compensation for the entire length of the contract.

All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596. B&W will also make plans available electronically, please email dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc., intends to work cooperatively with all qualified firms seeking work on this project. *If you are interested in submitting a subcontractor bid for this project, you may contact Debby Pannell at 925-932-7900 Extension 5207 or fax us your quote at 925-279-2269. PLEASE SUBMIT A COPY OF YOUR CURRENT SBE or DBE CERTIFICATION WITH YOUR BID by 1pm on Tuesday, July 27, 2021. Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before July 27, 2021. B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

Owner: City and County of San Francisco;
San Francisco Municipal Transportation Agency
Project: 16th Street Improvement Project
Contract No.: 1313R1

Bid Date: August 12, 2021 - Bid Time: 3:00 p.m.
Quote Due: August 12, 2021 by 12:00 p.m.

Contractor:
NTK Construction, Inc.
501 Cesar Chavez St., Suite 115
San Francisco, CA 94124
415-643-1900 (phone) • 415-643-1300 (fax)
<http://www.ntkconstruction.com> (website)
Estimator: Tin Tran - ttran@ntkconstruction.com

We, NTK Construction, Inc. (NTK), will be bidding this project as a prime contractor and we are interested in receiving proposals/quotes from qualified and certified LBE subcontractors and suppliers for the following items of work: (but not limited to): Traffic Control, Grinding & Paving, Flatwork, Landscaping, Utilities, Metals, Electrical

The scope of the 16th Street Improvement Project includes upgrading and installation of Overhead Contact System (OCS) and Traction Power infrastructure. In addition, transit bulbs and transit boarding islands will be constructed to enable more efficient passenger boarding and alighting. Pedestrian bulbs, raised crosswalks, and curb ramps will be constructed to enhance pedestrian safety. Traffic signals and traffic signal communication infrastructure will also be added or upgraded. Other project scope includes streetscape, streetlight, landscape, and roadway rehabilitation improvements. Some relocation of Water utilities will also be included in this project to accommodate construction of pedestrian and transit bulbs.

In order to provide minimal overall disruption to the public, the 16th Street Improvement Project will incorporate other planned projects on 16th Street. The San Francisco Public Utilities Commission (SFPUC) has incorporated its sewer main replacement scope in this Projects.

The estimated cost of construction contract is 14,800,000.

The following participation goals have been established for this contract:

Local Business Enterprise (LBE) Business Enterprise (DBE) 22%

The project plans and specifications may be viewed at our office (501 Cesar Chavez St., Suite 115, San Francisco, CA 94124) or may be obtained from the SFMTA on the 3rd Floor, One South Van Ness Ave., San Francisco, California 94103. Bid documents may also be obtained by contacting the SFMTA's assigned Contract Administrator identified in this Invitation for Bids. Contact Allan Andaya (allan.andaya@sfmta.com)

Please respond to this email and let us know whether or not you are interested in submitting a quote for this project. Please include your company name, contact name, the scope you will be bidding on and the best way to contact you.

NTK Construction, Inc. is equal opportunity employer

D'Arcy & Harty Construction, Inc
(415) 822-5200 ph
(415) 822-0747 Fx

Estimator: willie@darcyharty.com

**Oro Loma Sanitary District
Sewer Collection System
pipeline rehabilitation**

**UDBE sub-bids requested for:
Saw-cutting & Trucking**

Bids: August 17, 2021 at 2:00 pm

Technology Is Integral to Project Success

Continued from page 2

menting a tool will benefit our organization, we also consider what value it brings to our subcontractors. Knowledge-sharing is incredibly important across the industry and will create better relationships with subcontractors, leading to an increased likelihood of accepting and submitting a bid for our projects.

Learn more about how Miller-Davis Company is introducing Pype and Autodesk Build to their projects, starting with a ground-up Montessori School in Traverse City, Michigan.

SOURCE:

<https://constructionblog.autodesk.com/miller-davis-project-success/>



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Website: www.desilvagates.com

ESTIMATOR: DAVID CZECH
An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**STREET RESURFACING ON FEDERAL AID STREETS
FISCAL YEAR 2019-20
Project No. WD19016**

**Federal Project No. STPL-5008(190)
Disadvantaged Business Enterprise Goal
Assigned is 15%**

**OWNER: CITY OF STOCKTON
425 North El Dorado Street, Stockton, CA 95202**

BID DATE: JULY 22, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

ADJUST IRON, COLD PLANE, CONSTRUCTION AREA SIGNS, ELECTRICAL, EMULSION SUPPLIER, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, MINOR CONCRETE, ROADSIDE SIGNS, STRIPING, SURVEY/STAKING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, TESTING, TRAFFIC CONTROL SYSTEMS, TRAFFIC CONTROL/ENGINEER, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA and 3855 North Freeway Boulevard, Suite 100, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasg9/AABbr0ba51_KN3GtAESfBUoa?dl=0

or from the Owner's site at http://www.stocktongov.com/services/business/bidflash/pw.html?dept=Public_Works
Fax your bid to (925) 803-4263 to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

W.A. Rasic Construction Company
Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE) and Women Business Enterprise (WBE).

**City of Torrance
Van Ness Water Wells
Transmission Main, I-45
B2021-21**

**Bid Date: July 28, 2021 @ 3:00 PM
Senior Estimator: Ben Sebat Phone: (562)
928-6111 | Email: BSebat@warasic.com**

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Asphalt Cap Paving & Slurry Seal, Trucking & Disposal, Sawcutting, Archaeological Monitoring (Native American), Welding, Traffic Striping, Traffic Signals, Survey, Chlorination, Pipe Supplier (HDPE and Steel), Aggregate Suppliers, Bioswale Soil, Bore & Jack, Directional Drilling.

Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction or by utilizing the following FTP link:

<https://www.dropbox.com/sh/xy496cojrg0vdlr/AADNVjrJnF5vzhnvdF8T-bva?dl=0>

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request as well as provide technical assistance for information related to the plans, specifications and requirements for the work. W.A. Rasic will consider each DBE, MBE, and WBE quote, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%.

W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested
Owner: The Port of Los Angeles**

Specification No. 2805

Due Date: August 3, 2021 – 2:45 PM

DBE – 20%

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

**PIER 400 CORRIDOR STORAGE TRACKS EXPANSION
Improvements at the Rail Storage Yard and Bridge**

Contract Documents are available on the Department's Web-based Bid Management System called "The Construction Division Business Opportunity Network" (CDBON) at <https://www.portoflosangeles.org/business/contracting-opportunities/construction-bids> or at <https://www.planetbids.com/portal/portal.cfm?CompanyID=42217>.

Bidders will be required to register and must be approved in order to download Drawings, Specifications, Addenda, and other important documents

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Demolition, Transport Soil, Dispose of Hazardous Soils, Dewatering, Asphalt Concrete Paving, Track Rail Subballast, Truck Rail Ballast, Rail, Insulators, Ties, Fasteners, Pads, Insulated Joints, Concrete Grade Crossing Panels, Prestressed Concrete Piles, Pile Driving, Stone Columns, CIDH Foundations, Minor Concrete Flatwork, Precast Concrete Girders, Double Layer Waterproofing, Sewer, Storm Drain System, Compressed Air System, Security Guard Services, Erosion Control, Fencing, Trucking & Hauling, Water Truck, Aggregate Base, Traffic Control, Structural Concrete, Reinforcing Steel, Site Electrical & Instrumentation, Miscellaneous Metals, Geotextiles, Rip Rap, Bollards, Pipe Material Supply, Steel Casing Supply, Excavation, Structure Excavation, Sweeping, Survey, Quality Control, Striping and Pavement Markings, Roadway Signs, Biologist, Joint Seal, Ready Mix Concrete, Post Tensioning.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. The Port of LA offers Bond Assistance Program. For information please contact Tricia Carey at (310) 732-7656 or email tcarey@portla.org. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer**

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360 • Fax: (951) 788-2449

Lead Estimator: Jeanine Soriano • Email: bids.socal@skanska.com

REQUEST FOR CERTIFIED SBE, VSBE & LSBE SUBCONTRACTORS & SUPPLIERS

From All Subcontractors/Sub-consultants/Suppliers/Vendors registered as an SBE, VSBE & LSBE business for:

**Project Name: El Dorado Duck Pond Rehabilitation
Owner Reference: R-7030
Owner: City of Long Beach**

Reyes Construction is requesting bids in the areas described, but not limited to:

(Subcontractors)- Pond Liner, Electrical, Landscape, Clear and Grub, Asbestos Removal, Survey, Dewatering, Trucking and Minor Concrete

(Suppliers)- Concrete, Aggregate/ Rip Rap, RCP, and PVC Pipe

Scope of Work

The Work to be done consists primarily of, but is not limited to, dewatering, sediment removal, site demolition, utility relocation, site grading, new sewer connection, new irrigation feeder line, new reclaimed water line, realigned. storm drain outlet, construction of sidewalk, construction of shoreline and wetland planters, construction of forebay and wetland, ADA parking upgrades, signage, replacement of the pump system, micron filtration system installation, disinfection system installation, structural repair of the pump building, removal and replacement of existing trees and vegetation in performance of the work, planting of native trees and vegetation, BMP installation, safety and security controls, compliance with all permit requirements, and other work shown in the plans and specified in the specifications. 16.04 % SBE/VSBE/LSBE goals.

BID DATE: July 30th, 2021 @ 4:00 PM

REYES CONSTRUCTION, INC.
State License Number 507561
1383 South Signal Drive, Pomona, CA 91766
Phone: 909-622-2259 Fax: 909-622-3053
Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

1) Via iSqFt – please send an email request to estimating@reyesconstruction.com

Please e-mail Quotes to: Estimating@reyesconstruction.com

REQUEST FOR CERTIFIED DBE SUBCONTRACTORS & SUPPLIERS

From All Disadvantaged Business Enterprises (DBE) Subcontractors/Sub-consultants/Suppliers/Vendors registered as a DBE business for:

**Project Name: Pier 400 Corridor Storage Tracks Expansion
IFB No. 2805
Owner: Port of Los Angeles Harbor Dept.**

(Subcontractors)- Railroad Track, Stone Columns, Trucking, Asphalt Paving, Fencing & Railing, Railroad Signal, Electrical, CIDH Foundation Piles, Reinforcing Steel, Minor Concrete, Pile Driving, Waterproofing, Signage & Striping, Photographic Documentation, Hazardous Waste Abatement, Dewatering, Security Guard, Tree Removal, Post Tensioning, Environmental Monitoring, Partnering, Street Sweeping, Painting & Coating

(Suppliers)- Aggregate, BMP Materials, Misc.Metals, Ready Mix Concrete, Steel Casing, Waterworks, Geotextile, PVC Pipe & Fittings, Reinforced Concrete Pipe (RCP), Vitrified Clay Pipe (VCP), HDPE Pipe & Fittings, Precast Manhole Shaft, Sewer Lift Station, Precast-Prestressed Concrete Piles, Precast-Prestressed Double Box Girder, Waterproofing, Bearing Pads, Precast Concrete, Field Office & Temporary Fencing.

REVISED BID DATE: August 3rd, 2021 @ 2:45 PM

REYES CONSTRUCTION, INC.
State License Number 507561

1383 South Signal Drive, Pomona, CA 91766
Phone: 909-622-2259 Fax: 909-622-3053

Contact: Brenda Martinez Mon-Fri 7:00 A.M - 4:00 P.M

Assistance will be available in obtaining bonds, lines of credit, insurance, necessary equipment, supplies, materials or related technical assistance.

Plans, Specifications, and Contract requirements can be viewed online at no additional cost:

1) Via iSqFt – please send an email request to estimating@reyesconstruction.com

2) Via CDBON: <https://www.portoflosangeles.org/business/contracting-opportunities/construction-bids>
Must be registered to download documents.

Please e-mail Quotes to: Estimating@reyesconstruction.com



California Sub-Bid Request Ads

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: California Department of Transportation
Caltrans Contract Number: 08-0K1224
Proposal Due Date: August 5, 2021 – 2:00 PM

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

**FOR CONSTRUCTION ON STATE HIGHWAY IN SAN BERNARDINO COUNTY IN HESPERIA AND VICTORVILLE FROM OAK HILL ROAD OVERCROSSING TO 0.1 MILE SOUTH OF BEAR VALLEY ROAD OVERCROSSING
In District 08 On Route 15**

Plans & Specs can be accessed and download online at:
Caltrans Office of Engineer dot.ca.gov/des/oe/weekly-ads

Requested scopes include, but are **not limited** to the following and should be based on Contract and its amendments:

Develop Water Supply, Construction Area Signs, Traffic Control System, Temporary Striping, PCMS Boards, Temporary Railing (Type K), Implement BMP's, SWPPP, Temporary Erosion Control, Street Sweeping, Treated Wood Waste, Remove Concrete, Temporary Fencing, Clear and Grub, Roadway Excavation, Roadside Clearing, Erosion Control, Class 2 Aggregate Subbase, Class 2 Aggregate Base, Supply HMA, Place HMA Dike, Tack Coat, Remove AC Dike, Cold Plane Asphalt Concrete Pavement, JPCP, Drill And Bond Dowel, Joint Seal, Remove Concrete Pavement And Base, Aggregate Base, Structural Concrete, Minor Concrete, Paving Notch Extension, Bridge Removal, Bridge Joint Restrainer (Cable Type), Storm Drain, Rock Slope Protection, Pre/Post Construction Surveys, Miscellaneous Iron And Steel, Fencing, Striping Removals, Guardrail Systems, Pavement Marker (Retroreflective-Recessed), Roadside Signs, Concrete Barrier, Permanent Striping, Rumble Strip, 12" Rumble Strip (Concrete Pavement), Electrical Systems, Trucking, Quality Control, and Water trucks.

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer**
Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360 • Fax: (951) 788-2449
Lead Estimator: Cody Crow • Email: bids.social@skanska.com

FLATIRON

REQUEST FOR CERTIFIED
DBE SUBCONTRACTORS AND SUPPLIERS
Caltrans Contract 02-4H4404
Construction on State Highway in Plumas County/Butte County near Quincy, CA
DBE Goal 9%

Bid Date: August 5th, 2021 at 2:00 PM

****This is an Electronic bid submittal****

****Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated****

Flatiron West, Inc. requests DBE subcontractor/supplier/service participation for the following items of work, but not limited to: CAS/Roadway Signs, Clear & Grub, Erosion Control, Landscaping/Irrigation, AC Paving, Cold Plane AC, CIDH, Rebar, Tie Back Anchors, Painting/Concrete Staining, AC Dike/Curbs, Fencing, Metal Railing, MBGR, Striping & Markings, Electrical, Minor Concrete, Ready Mix, Concrete Pumping, Underground Pipe Products (CSP), Misc. Iron & Steel, SWPP Plan, SWPP Materials, Lead Compliance Plan, Geotextile Materials, Formliner, Underground Precast, Street Sweeping, Traffic Control, Asbestos Monitoring and Biologist.

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier DBE participation with your quote. 2nd-tier DBE participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor/supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to the standard general terms & conditions. Copies are available for review on our Box.com ftp site upon email request.

To view and download projects docs for FREE from the Caltrans website you will need to "Create an Account" with Caltrans Connect. Use the following link <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/all-adv-projects.php> to enter the Advertised Projects page and scroll to Contract number: 02-4H4404. Sign in is required to access project plans.

Project documents may also be viewed or downloaded for FREE from our Box ftp site. Please send an email request to NORCALBIDS@flatironcorp.com to view/access plans and specs for FREE on our BOX.com ftp site.

Please send all quotes by email to NORCALBIDS@flatironcorp.com or to our BID FAX at 707-746-1603.

Flatiron West, Inc.
2100 Goodyear Rd Benicia, CA 94510
Phone 707-742-6000 Bid Fax 707-746-1603
Quotes can be emailed to: NORCALBIDS@flatironcorp.com
An Equal Opportunity Employer
Contractor License 772589

SKANSKA

Subcontractor/Supplier Bids/Proposals Requested
Owner: Coachella Valley Water District
Specification Number: 2020-56
Revised Proposal Due Date: August 18, 2021 – 2:00 PM
DBE Participation Required*

Minority/Women/Disadvantaged/Disable Veteran Business Enterprises

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the

NORTH INDIO FLOOD CONTROL PROJECT – PHASE 2

Plans & Specs can be accessed and downloaded online at the City of Coachella, Planet Bids site:
<https://pbsystem.planetbids.com/portal/16339/portal-home>

Requested scopes include, but are **not limited** to the following and should be based on Contract requirements and all addendums:

SWPP Plan & Inspections, Traffic Control, Structure Demolition, Clearing & Grubbing, Temporary Shoring, Hauling, Finish Grading, Aggregate Supply, Aggregate Hauling, Concrete Ready Mix, Reinforcing Steel, Concrete Slope Protection, Underground Pipe Removal, Drainage Pipe, Minor Concrete Structures, Underground Utilities, Electrical, Water & Sewer Piping, Structure Excavation, Structure Backfill, Water Truck, Street Sweeping, BMP Installation & Maintenance, Surveying, Quality Control, Rock Slope Protection, Pipe Material Supply, Geogrid Stabilization, Dewatering, Potholing, Concrete Ditch, Curb & Gutter, Minor Concrete, Concrete Staining, Reinforced Concrete Drainage Piping, Asphalt Paving, Traffic Signal, Landscaping, Decomposed Granite, Signage and Striping, Electrical, Telecommunications Relocation, Lake Reconstruction, Security Guard, Well Installation, Well Abandonment

Accepted Disadvantaged Business Enterprises specific to this project are:

- Entities owned and/or controlled by socially and economically disadvantaged individuals as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note) (10% statute), and Public Law 102-389 (42 U.S.C. 4370d) (8% statute), respectively;
- Minority Business Enterprise (MBE) - entities that are at least 51% owned and/or controlled by a socially and economically disadvantaged individual as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note), and Public Law 102-389 (42 U.S.C. 4370d), respectively;
- Women Business Enterprise (WBE) - entities that are at least 51% owned and/or controlled by women;
- Small Business Enterprise (SBE);
- Small Business in a Rural Area (SBRA);
- Labor Surplus Area Firm (LSAF); or
- Historically Underutilized Business (HUB) Zone Small Business Concern or a concern under a successor program Certifying DBE Firms:
- Under the DBE Program, entities can no longer self-certify and contractors and sub-contractors must be certified at bid opening. Contractors and sub-contractors must provide to the CASRF recipient proof of DBE certification. Certifications will be accepted from the following:
- The U.S. Environmental Protection Agency (USEPA)
- The Small Business Administration (SBA)
- The Department of Transportation's State implemented DBE Certification Program (with U.S. citizenship)
- Tribal, State and Local governments
- Independent private organization certifications If an entity holds one of these certifications, it is considered acceptable for establishing status under the DBE Program

Requirements: Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording, & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

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Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509
Phone: (951) 684-5360, Fax: (951) 788-2449
Lead Estimator: Cody Crow • Email: bids.social@skanska.com

Sun Protection Tips For Construction Workers

Continued from page 2

due to the more fatal hazards present on a jobsite. Making sure construction workers are aware of the dangers of UV radiation and providing training on the various forms of sun protection they should be using can go a long way in preventing painful sunburns and the potential for skin cancer in protecting workers.

Stay hydrated and for tips on beating the summer heat be sure to check out Keeping Cool at the Construction Site.

SOURCE:

<https://www.constructconnect.com/blog/sun-protection-tips-construction-workers>



California Sub-Bid Request Ads

ANVIL BUILDERS

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for

**Project: SFPUC BDFP
(Biosolids Digester Facilities Project)
BUILDING 610 Wave 2 T-03.01
Concrete Main Package**

Bid Date: Monday, August 16, 2021

Bid Time: 2:00 PM

The Biosolids Digester Facilities Project (BDFP) aims to replace the existing digester facilities with new, expanded, reliable, modern facilities as well as improving odor control systems and upstream and downstream process systems. The T-03.01 Concrete Main Package Scope of Work shall include the cost to furnish all manpower, supervision, equipment, materials, supplies, plant, services, utilities, access, inspection, permits, bonds, insurance, taxes, and all other items and incidental expenses necessary to complete the Work for the Biosolids Digester Facilities Project (BDFP) in strict accordance with the Contract Documents.

Seeking all trades (but not limited to): Survey, Precast concrete hatches, Rebar, Special Inspections, Formwork supply, Engineering, and Quality Control.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://app.buildingconnected.com/public/5f88c2a2434c30003918ea48/projects/60c2b3ec91129500c077852b>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project?
Please email or fax your response to
estimating@anvilbuilders.com /
415-285-5005.

ANVIL BUILDERS

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for

**Project: SFPUC BDFP
(Biosolids Digester Facilities Project)
BUILDING 610 Wave 2 T-03.04
Digester Tanks**

Bid Date: Monday, August 12, 2021

Bid Time: 2:00 PM

The Biosolids Digester Facilities Project (BDFP) aims to replace the existing digester facilities with new, expanded, reliable, modern facilities as well as improving odor control systems and upstream and downstream process systems. The City and County of San Francisco, acting through the General Manager of the San Francisco Public Utilities Commission (SFPUC), has engaged MWH/Webcor JV to construct a facility within the wider BDFP. This facility comprises Building 610 and some limited adjacent structures. Building 610 scope of work includes for Civil, Architectural, Structural, Mechanical, Electrical and Building Services components.

Seeking all trades (but not limited to): Survey, Rebar, Special Inspections and Testing, Quality Control, Grouting, Concrete Repair / Crack Repair, and Sandblasting.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://app.buildingconnected.com/public/5f88c2a2434c30003918ea48/projects/60c2b3ec91129500c077852b>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project?
Please email or fax your response to
estimating@anvilbuilders.com /
415-285-5005.

ANVIL BUILDERS

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for

**Project: SFPUC BDFP
(Biosolids Digester Facilities Project)
BUILDING 610 Wave 3 RFP-T-40.01
Process Mechanical**

Bid Date: Monday, August 16, 2021

Bid Time: 2:00 PM

The Biosolids Digester Facilities Project (BDFP) aims to replace the existing digester facilities with new, expanded, reliable, modern facilities as well as improving odor control systems and upstream and downstream process systems. The T40.01 Process Mechanical Scope of Work ("SOW", "Trade Contractor Work", "Work", or "T40.01") shall include the cost to furnish all manpower, supervision, equipment, materials, supplies, machinery, services, utilities, access, inspection, permits, bonds, insurance, taxes, and all other items and incidental expenses necessary to complete the Work for the Biosolids Digester Facilities Project (BDFP) in strict accordance with the Subcontract Documents, which are identified in the Subcontract Agreement.

Seeking all trades (but not limited to): HVAC, Firestopping and Sealant, Coating, Pipe Insulation, Pipe Support, Piping Materials, Engineering, BIM Modeling, Quality Control, and Special Inspections.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://app.buildingconnected.com/public/5f88c2a2434c30003918ea48/projects/60c2b3ec91129500c077852b>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project?
Please email or fax your response to
estimating@anvilbuilders.com /
415-285-5005.

ANVIL POWER INC.

1475 Donner Ave. San Francisco, CA 94124
Phone: 415-285-5000 • Fax: 415-285-5005

Request for DBE's Subcontractors and Suppliers for

**Project: SFPUC BDFP
(Biosolids Digester Facilities Project)
BUILDING 610 Wave 3 RFP-T26.03
Electrical**

Bid Date: Monday, August 16, 2021

Bid Time: 12:00 PM

The Biosolids Digester Facilities Project (BDFP) aims to replace the existing digester facilities with new, expanded, reliable, modern facilities as well as improving odor control systems and upstream and downstream process systems. The T26.03 - Electrical Installation Scope of Work ("SOW", "Trade Contractor Work", "Work", or "T26.03") shall include the cost and furnish all manpower, supervision, equipment, materials, supplies, machinery, services, utilities, access, inspection, permits, bonds, insurance, taxes, and all other items and incidental expenses necessary to complete the Work for the Biosolids Digester Facilities Project (BDFP) in strict accordance with the Subcontract Documents, which are identified in the Subcontract Agreement.

Seeking all trades (but not limited to): Precast vaults, Electrical materials (conduit/ wire/lights), Electrical engineering, Acceptance testing, BIM Modeling, Quality Control, and Safety.

Plans, specifications, and requirements can be viewed at our office or by using the link below.

<https://app.buildingconnected.com/public/5f88c2a2434c30003918ea48/projects/60c2b3ec91129500c077852b>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project?
Please email or fax your response to
estimating@anvilpower.com / 415-285-5005.



Kiewit

Kiewit Infrastructure West Co.
10704 Shoemaker Ave., Santa Fe Springs, CA 90670
Tel: (562) 946-1816 • Fax: (562) 946-3823
Contact: Branden Willcut • Email: Branden.Willcut@kiewit.com

Owner: Port of Los Angeles

Project Name: Pier 400 Corridor Storage Tracks Expansion, Spec No. 2805

Location: 2500 Navy Way, San Pedro, CA 90731

Revised Bid Date: August 3, 2021 at 2:45p.m.

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE) to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Department of Transportation (DOT).

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scopes of work below.

Aggregate, abatement, demolition, soil stabilization, piles and caissons, driven pile, reinforced concrete pipe, plastic pipe (PVC), asphalt paving, fencing, ready mix supply, concrete reinforcing installation, post tensioning, precast concrete, concrete drilling and saw cutting, metals, damp proofing and waterproofing, painting and coating

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will also be available for review at the address listed below if requested.

This project is subject to Project Labor Agreement, POLA Construction Careers Policy, Labor Compliant and prevailing wage rates. The project is funded by the Federal Trade Corridor Enhancement Program through the State of California Department of Transportation (Caltrans), and is subject to federal funding requirements including, but not limited to the Buy America Provisions, DBE Program requirements, and the California Labor Code.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors may be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers, and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed below.

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."

DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?

SBE increases the value of a single ad ... by 3!

We will make it worth your while using
our value-added services!

3 ADS FOR ONE PRICE

- 1 paid ad in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website - www.sbeinc.com (running until bid date). (Proof of Publication will be included for all)

3 for 1

Email ad copy to **Nabil Vo** at nvo@sbeinc.com

SBE IS CERTIFIED BY:

- California DGS

- California UCP

- New Orleans RTA (Louisiana UCP)

- New York UCP

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San Francisco Releases Independent Review of City Workplace Policies and Procedures

[Article was originally posted on <https://sfmayor.org>]

Mayor London N. Breed and Human Resources Director Carol Isen today announced the release of the independent and comprehensive review by William B. Gould IV, Charles A. Beardsley Professor of Law, Emeritus, at the Stanford Law School, of the City's equal employment opportunity policies and practices. Professor Gould's review focuses on the City's response to employee claims of workplace bias, harassment, discrimination, and retaliation.

The findings and recommendations in this report represent the first phase in the City's effort to reform the Department of Human Resources Equal Employment Opportunity (EEO) Division. The goal is to restore credibility, accountability, and effectiveness to the work of the EEO Division and create a foundation upon which greater transparency and enhanced efficiency in the EEO processes can be built. The report will inform the City's "Roadmap to Reform" of EEO policies and procedures.

"I want to thank Professor Gould for all the work he has done to conduct this extensive review," said Mayor Breed. "It's critical that we're doing

everything we can to protect our workers from workplace discrimination and harassment and creating a welcoming environment for all employees. With the help of Professor Gould's findings, we'll be able to restructure EEO and hiring systems to best serve our city workers."

Throughout the independent review process, Professor Gould held dozens of meetings with Human Resource professionals, EEO investigators, union leaders, and employee affinity groups and researched industry best practices. His report identified 19 findings regarding EEO policies and procedures and offered 57 recommendations to support EEO Division reforms.

"It has been an honor to serve San Francisco in the process of its first big city "reckoning" undertaken in the wake of 2020's upheavals and its re-dedication to the principles of equal employment opportunity," said Professor Gould. "My hope is that my recommendations will provide a basis for positive steps forward in the near future."

Key findings of the review include:

- EEO Complaint & Investigation process needs improvement.

- Arbitration and Civil Service Commission reforms are needed; including the appointment of diverse arbitrators or hearing officers with expertise in discrimination policies.
- New training and apprenticeship initiatives aimed at the City's incumbent workforce are needed.
- Broadening the diversity, transparency, and independence of hiring and promotion panels will lead to greater trust and confidence in the appointment process.

Key recommendations of the review include:

- The City should overhaul its EEO investigation processes.
- The City and its Unions should bargain to remove the provision in the City's Memoranda of Understanding that requires employees to choose between filing an EEO complaint with DHR or filing a grievance based on the non-discrimination clauses of their respective collective bargaining agreements.
- The City should allow employees to appeal EEO investigation findings to independent

and diverse hearing officers who are experts in employment discrimination law and supportive of fair employment principles.

- The City should reinvigorate efforts to create apprenticeship programs and other upskilling programs that will enable workers to join skilled trades and other sought-after jobs.
- The City should reform its hiring and promotion procedures to reduce hiring manager discretion and ensure the independence of interview panels.

Using information included in the review, the Department of Human Resources is developing a "Roadmap to Reform" for the EEO Division, scheduled for release this Fall. Mayor Breed has committed an additional \$1.9 million in FY 2021-2022 to support the reform and revitalization of the EEO Division, including hiring more staff and creating and implementing a new database to support case management efficiency.

"I am grateful for the thoughtful approach Professor Gould has taken to develop this Report", said Carol Isen, Human Resources Director.

■ Continued on page 9

Small business loans for women in 2021

■ Continued from page 3

The SBA has a Size Standards Tool that can tell you if your women-owned business is eligible for a loan.

SBA Express Loans

A 7(a) loan could be right for women who need a sizeable amount of capital to grow their business. However, if you have a smaller financing need, you might consider an SBA Express Loan instead for short- or long-term capital.

The Express Loan program allows women entrepreneurs to borrow up to \$350,000. Like 7(a) loans, these women-owned business loans are geared towards those with established businesses operating for at least two years and substantial revenues.

A key difference is that Express Loans have an accelerated review process designed to make getting approved faster. Loan funding, however, can still take anywhere from 60 to 90 days.

In terms of cost, the interest rates for Express Loans for women tend to be slightly higher compared to 7(a) loans due to the faster approval process.

Women can use an Express Loan for working capital, equipment or inventory purchases, debt consolidation, or anything else that a 7(a) loan could be used for, making them a flexible way to fund your business.

What else you need to know about SBA loans for women

These are just two of many SBA Loan programs.

You can learn more about all of the other SBA programs here. When it comes to SBA Loans, there are a few other things to keep in mind.

- Collateral requirement: Lenders don't require collateral for women-owned business loans under \$25,000, either 7(a) or Express. For loans over \$25,000, you'll need to provide collateral in the form of personal or business assets (or both).
- Personal guarantee: The SBA requires a personal guarantee when you own 20 percent or more of the business you're applying for a loan for.

Personal guarantees are standard with other types of business loans for women as well—it means you're personally responsible for repaying the debt if the business isn't able to keep up with the payments.

2. Bank and credit union small business loans for women

Banks and credit unions can be another source of small business loans for women. The amount you can borrow depends mainly on the bank or credit union's lending guidelines. And like other financing options, there are positives and negatives to consider when applying for a small business loan through a bank.

One benefit of working with banks for small business financing is that they can offer lower fixed interest rates for women business owners. The catch, of course, is that you'll most likely need good to excellent credit to be approved and get the lowest rates. However, if you have an es-

tablished personal or business banking relationship, the financial institution may be willing to take that into account for loan approval.

In terms of other benefits, a small business loan for women from a bank could help you build your business credit rating if you repay the loan on time. And loans from banks and credit unions can be tailored to fit just about any financing need.

There are some drawbacks to consider, though. For example, qualifying for a bank or credit union loan might be difficult for women who don't have a strong credit report or an established business-operating history.

Filling out the paperwork can be time-consuming, and the approval process is notoriously long. It could be several weeks or months before you're able to get funding once you're approved, which makes these kinds of small business loans for women less convenient if you need immediate capital.

An online small business lender, however, can put money in your business's hands much faster.

3. Online business loans

Alternative lenders take the small business loan process online. There are several reasons why women might want to consider getting a small business loan through an online lender.

- Speed advantage: Some online lenders can approve women-owned business loan applications in as little as 24 to 48 hours, with funding completed within a few days.

- Lenient qualifications: Qualifying may be less strenuous for newer businesses or women business owners with less than perfect credit.

Interest rates with online lenders can be on par with business loan options from a bank. However, they tend to be slightly higher—this is usually to account for the slight increase in risk due to lower qualification standards. Some online lenders also reduce the fees associated with procuring a small business loan. For example, you might not pay an origination fee or a prepayment penalty for an online business loan, which can save your business money.

The borrowing limits can be generous, and repayment terms can last a few months or up to several years, depending on the type of loan. Online lenders are a bit more lenient on collateral requirements, too.

Most importantly, women can take advantage of variety when it comes to their loan options. The kinds of loans women business owners can find online include:

Working capital loans

Working capital loans for women are designed to be used for short-term expenses. With a working capital loan, you could pay your employees on time, cover the lease for your business, or manage overhead costs.

Read the full article at the link below

<https://www.fundingcircle.com/us/resources/small-business-loans-for-women/>

Technology Equity

California's 'historic' broadband bill passes key Senate committee

[Article was originally posted on <https://greenlining.org>]

By Cyrus Farivar, NBC News,

The California Senate Budget Committee passed a comprehensive bill Wednesday aimed at expanding broadband infrastructure across the state, setting up all-but-certain passage in the state Assembly and the Senate.

Gov. Gavin Newsom, a Democrat, announced his support for the bill this week, calling it "historic," but it was unknown when precisely he would sign it into law.

If the bill is enacted, the state would spend \$5.25 billion on broadband expansion, including \$3.25 billion on a so-called open-access middle-mile network. The wonky term describes the often expensive network infrastructure connecting the so-called internet "backbone" to the "last mile," where a local internet service provider, or ISP, connects to individual households. The "open-access" term means both public and private ISPs would be able to connect equally.

While there such publicly funded networks in other states, the California version would be likely to be a much greater state-level network than has been built anywhere else in the country. Broadband experts say such middle-mile networks can encourage new ISPs to build faster and less expensive access to the internet to compete with existing providers.

It can be difficult and expensive to connect the landing stations, sometimes called global connection points, to local providers. The problem is often worsened in poorer and rural areas because large ISPs may not see them as profitable.

In an op-ed published Wednesday in Capitol Weekly, a state government-focused publication, the head of the California Cable & Telecommunications Association, an industry group, asked that the bill be amended to focus largely on "unserved" areas where not even a single provider offers minimal broadband service. AT&T made similar comments in a letter to the governor last month.

But Vinhcent Le, a technology equity lawyer with the Greenlining Institute, an advocacy organization in Oakland, said large ISPs see the bill as a "huge deal" that could spur new competition with incumbent providers, like AT&T, even in major urban areas.

"I think this is something that should have been done 10 years ago," he said.

During the hearing Wednesday, Sen. Mike McGuire, a Democrat who represents Marin County, north of San Francisco, and a coastal stretch to the Oregon border, said the state cannot rely on private companies to expand access statewide.

"We're not in it for the profit. This state is in it for the people," he said. "More competition will bring down the prices for everyone in this state."

California's nonpartisan legislative research arm, the Legislative Analyst's Office, found last month that poorer households across the state largely correlate with lower broadband adoption rates.

Similarly, the broader American digital divide was starkly illustrated last month when the National Telecommunications and Information Administration published a comprehensive map showing that many poor, rural and tribal areas of the country lack quality and affordable service.

"California is blessed with having a lot of global connection points," said Ernesto Falcon, a lawyer with the Electronic Frontier Foundation, a digital advocacy group.

"What the state is designing to do is bridge the capacity gap between the backbone to all communities," Falcon said. "If global connections are LAX [Los Angeles International Airport], then this is building the way for people to take a freeway to get to the world."

SOURCE:

<https://greenlining.org/press/2021/california-historic-broadband-bill/>

Automated Decision Systems Accountability Act Passes Key Committee

AB 13 seeks to prevent algorithm-driven systems from resulting in discrimination

[Article was originally posted on <https://greenlining.org>]

The Senate Committee on Judiciary approved Assembly Bill (AB) 13, authored by Assemblymember Ed Chau (D-Monterey Park). This bill would bring accountability and transparency to algorithm-driven systems used by public entities, which rely on machine learning or artificial intelligence to make decisions affecting people's lives.

Specifically, AB 13, titled the Automated Decision System Accountability Act, would create the first statewide algorithmic accountability framework, which sets forth criteria for the procurement of high-risk automated decision systems by government entities in order to minimize the risk of adverse and discriminatory impacts resulting from their design and application.

"Poorly designed algorithm-driven systems can create unfair, biased and inaccurate results, causing disproportionate harm to low-income families and communities of color while also undermining trust in the public sector," said Assemblymember Chau. "Without clear oversight of these systems by the very government agencies that purchase and use them, we would fail in our responsibility to ensure these systems do not create new harms or result in discriminatory decisions that affect our legal rights."

According to a 2019 report by The Brookings Institution's Artificial Intelligence and Emerging Technology Initiative, "algorithmic or automat-



ed decision systems use data and statistical analyses to classify people and assess their eligibility for a benefit or penalty." The application of these systems can assist with credit decisions, employment screening, insurance eligibility, as well as the delivery of government services, criminal justice sentencing, and probation decisions. And, according to a report entitled Algorithmic Bias Explained: How Automated Decision-Making Becomes Automated Discrimination, from The Greenlining Institute, algorithmic bias occurs when an algorithmic decision creates unfair outcomes that unjustifiably and arbitrarily privilege certain groups over others. This matters because algorithms act as gatekeepers to economic op-

portunity. The Greenlining Institute is the sponsor of the Automated Decision System Accountability Act of 2021.

When it comes to the acquisition of these systems by government agencies, we must examine the state's procurement policies. A report from the AI Now Institute recommends the adoption of impact assessments by public agencies during the procurement process, to ensure that automated decision systems are more accurate, fair and that potential concerns are addressed before the system goes live and begins to impact the public. The Automated Decisions Systems Accountability Act increases agencies' internal expertise and capacity to evaluate the systems they procure,

helping them avoid public backlash and anticipate concerning issues such as disparate impacts or due process violations.

"We must ensure that our government and public agencies understand the risks and potential impacts when they purchase high-risk algorithms that control access to housing, credit, government services and economic opportunity. We've seen time and time again that when these systems fail, communities of color and low-income families bear the brunt of the harm," said Greenlining Institute Technology Equity Legal Counsel Vinhcent Le., who is "The Greenlining Institute thanks the committee for their support of the Automated Decisions Accountability Act which takes key first steps towards ensuring our government algorithms are fair and unbiased. This is critical if we are to close the racial wealth gap and rebuild eroding public trust in government and technology."

The Greenlining Institute is the sponsor of the Automated Decision System Accountability Act of 2021.

Assemblymember Ed Chau represents the 49th Assembly District, comprised of the communities of Alhambra, Arcadia, El Monte, Monterey Park, Rosemead, San Gabriel, San Marino, Temple City and portions of Montebello, and South El Monte.

SOURCE: <https://greenlining.org/press/2021/automated-decision-systems-accountability-act-passes-key-committee/>

Three key takeaways for California small business owners

[Article was originally posted on <https://calmatters.org>]

By Zayna Syed, CalMatters,

COVID-19 recovery efforts are finally underway — now, most anyone 12 or older who wants a vaccine can get one, businesses and office spaces are slowly starting to open up and schools plan a return to in-person classes. But many small businesses in California are still dealing with the devastating effects of the pandemic.

CalMatters reporter Nigel Duara moderated a Milken Institute discussion on July 13 that addressed opportunities and remaining challenges for small businesses.

Panelists ranged from government administrators to small business owners. They tackled topics such as PPP loans, characteristics of businesses that weather crises well, financial literacy and the barriers that communities of color face when applying for loans and grants. Isabella Guzman from the U.S. Small Business Administration spoke about President Biden's plans for small businesses and the importance of market access while Gene Cornelius from the Milken Institute discussed institutional bias and how it affects marginalized communities. And Lenore Estrada, founder of non-profit SF New Deal, spoke about the challenges she's faced during the pandemic as a small business owner and what policy practitioners might not understand.

Here are three key takeaways.

1. We're not back to normal yet

Several panelists spoke about how small businesses are still struggling, even though they're starting to open up. Lenore Estrada, whose small baking business Three Babes Bakeshop suffered when companies discontinued their contracts with them, said she laid off a majority of her employees. After receiving two PPP loans, she was able to hire some back, but is still struggling with large amounts of debt.

"People think we're back, but we're really not back," Estrada said.



2. COVID-19 hasn't affected small businesses equally

Cornelius said that 41% of black-owned businesses could be permanently closed after the pandemic. Only 12% of Black and Latino-owned businesses received the full amount they requested from PPP loans and only 5% of women-owned businesses received PPP loans, according to Carolina Martinez from the California Association for Micro Enterprise Opportunity.

3. Lack of relationships between banks and communities of color presents key barrier

Small business owners from marginalized communities just don't have relationships with

banks, which is a key obstacle to acquiring loans, Cornelius said.

Many are so busy trying to keep up with day-to-day operations, they don't always keep their tax and financial records. The way that traditional banks evaluate who to give loans to also has systemic bias. For example, basing underwriting on net worth can present a barrier to women and people of color, who traditionally have lower net worths than white men.

Or, using one's home as collateral for a loan means that marginalized people whose homes may have been redlined have diminished capital, or they may not even own a home to put up for collateral. Community development financial in-

stitutions have filled that void with their ability to be more flexible, Mark Robertson, president of Pacific Coast Regional, said.

While banks have to rely on some traditional underwriting guidelines because of federal law, his organization was able to award grants to businesses with credit scores as low as 600.

"Covid has pulled back the sheets on institutional, unconscious bias," Cornelius said.

SOURCE:

<https://calmatters.org/economy/2021/07/california-small-business/>

San Francisco Releases Independent Review of City Workplace Policies

Continued from page 7

"With the investments Mayor Breed has made into the Equal Employment Opportunities Division, the recommendations from Professor Gould's Report, and the appointment of new leadership over the Division, DHR is well positioned to rebuild our EEO Division and restore confidence in the processes for City employees."

In June 2021, the City appointed Amalia Martinez to serve as the next director of the EEO Division. Prior to her appointment, Martinez served as Supervising Attorney for the Illinois Department of Human Rights (IDHR) Legal Division. There, she managed the legal functions of investigating and litigating discrimination charges, violating state law under the Illinois Human Rights Act.

Martinez successfully led the effort to reform IDHR by streamlining the case intake assessment and investigation process, improving the case resolution rate, and reducing case backlog by 85%. Martinez will lead the EEO's "Roadmap to Reform" plan, focusing on:

- Rebuilding Equal Employment Opportunity systems

- Restoring trust
- Demonstrating transparency
- Enhancing the efficiency of investigations

"I look forward to reviewing the thoughtful recommendations from Professor Gould's report," said Amalia Martinez, Director, Equal Employment Opportunity Division. "Reforming and strengthening the City's EEO policies and systems and restoring trust in the EEO operations is my highest priority. In the coming months we will work to release the Roadmap to Reform plan that will deliver proactive measures to build greater efficiency in our systems and support the prevention of discrimination and harassment in the workplace as well as swift and thorough investigations when necessary."

The Equal Employment Opportunity Division works to implement the City's policies prohibiting workplace discrimination, harassment, and retaliation; and to investigate, evaluate, and help to resolve complaints of employment discrimination, harassment, and retaliation in violation of the City's EEO Policies.

The Department of Human Resources provides

human resource services to approximately 60 city departments, with a total workforce of over 35,000 employees.

About William B. Gould IV

William B. Gould IV is Charles A. Beardsley Professor of Law, Emeritus, at Stanford Law School. A prolific scholar of labor and discrimination law, Gould has been an influential voice in worker-management relations for more than fifty years and served as Consultant to the U.S. Equal Employment Opportunity Commission (1966-1967) where he conciliated alleged unlawful employment practices, developed proposals for the conciliation process, and provided recommendations for the resolution of discrimination claims involving seniority which became the basis for early federal court interpretations of Title 7 of the Civil Rights Act of 1964. He served as Chairman of the National Labor Relations Board (NLRB, 1994-98) and subsequently Chairman of the California Agricultural Labor Relations Board (2014-2017). Professor Gould has been a member of the National Academy of Arbitrators since 1970.

As NLRB Chairman, he played a critical role in bringing the 1994-95 baseball strike to its conclusion and has arbitrated and mediated more than two hundred labor disputes, including the 1992 and 1993 salary disputes between the Major League Baseball Players Association and the Major League Baseball Player Relations Committee. He served as Secretary, Labor and Employment Law Section, American Bar Association (1980-81) as well as Independent Monitor for FirstGroup America, addressing freedom-of-association complaints (2008-10). Gould also served as Special Advisor to the U.S. Department of Housing and Urban Development on project labor agreements (2011-12). A critically acclaimed author of ten books and more than sixty law review articles, Professor Gould is the recipient of five honorary doctorates for his significant contributions to the fields of labor law and labor relations.

SOURCE:

<https://sfmayor.org/article/san-francisco-releases-independent-review-city-workplace-policies-and-procedures>

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394048

Fictitious Business Name(s):
Bodega
Address
700 Columbus Avenue, San Francisco, CA 94133
Full Name of Registrant #1
Peppercorn LLC (CA)
Address of Registrant #1
22 Euclid Avenue, Los Gatos, CA 95030
This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-12-2021**

Signed: **Paria Sedigh**This statement was filed with the County Clerk of San Francisco County on **07-07-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07-12-2021**07/22/21 + 07/29/21 + 08/05/21 + 08/12/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394021

Fictitious Business Name(s):
Caravane
Address
3461 Sacramento Street
San Francisco, CA 94118
Full Name of Registrant #1
KPV Interiors, Inc. (CA)
Address of Registrant #1
3450 Sacramento Street #435
San Francisco, CA 94118

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Krista Pelterau-Villeneuve**This statement was filed with the County Clerk of San Francisco County on **07-12-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07-12-2021**07/22/21 + 07/29/21 + 08/05/21 + 08/12/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394131

Fictitious Business Name(s):
DJK Wine
Address
201 Mission Street, Suite #2350
San Francisco, CA 94105
Full Name of Registrant #1
Don Julio Kim Vineyards, LLC (CA)
Address of Registrant #1
201 Mission Street, Suite #2350
San Francisco, CA 94105

This business is conducted by **A Limited Liability Company**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-14-2015**

Signed: **James J. Kim**This statement was filed with the County Clerk of San Francisco County on **07-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**
Deputy County Clerk
07-16-2021**07/22/21 + 07/29/21 + 08/05/21 + 08/12/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393872

Fictitious Business Name(s):
Field of Tribal Courts
Address
1585 5th Avenue, Apt #102
San Francisco, CA 94122
Full Name of Registrant #1
Jennifer R. Leal
Address of Registrant #1
1585 5th Avenue, Apt #102
San Francisco, CA 94122

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2021**

Signed: **Jennifer R. Leal**This statement was filed with the County Clerk of San Francisco County on **07-02-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07-02-2021**07/08/21 + 07/15/21 + 07/22/21 + 07/29/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393870

Fictitious Business Name(s):
Integrative Dentistry
Address
614 Irving Street, San Francisco, CA 94122
Full Name of Registrant #1
Svetlana S. Yesin, D.D.S., A Professional Corp. (CA)
Address of Registrant #1
614 Irving Street, San Francisco, CA 94122

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-02-2021**

Signed: **Svetlana Yesin**This statement was filed with the County Clerk of San Francisco County on **07-02-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07-02-2021**07/22/21 + 07/29/21 + 08/05/21 + 08/12/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393694

Fictitious Business Name(s):
Jumu'ah Publishing
Address
1010 16th Street #314, San Francisco, CA 94107
Full Name of Registrant #1
Maria A. Hernandez
Address of Registrant #1
1010 16th Street #314, San Francisco, CA 94107

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **04-21-2021**

Signed: **Maria A. Hernandez**This statement was filed with the County Clerk of San Francisco County on **06-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Sonya Yi**
Deputy County Clerk
06-15-2021**07/08/21 + 07/15/21 + 07/22/21 + 07/29/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393680

Fictitious Business Name(s):
Macchiatto
Address
1058 De Haro Street, San Francisco, CA 94107
Full Name of Registrant #1
Michelle Regenbogen
Address of Registrant #1
1058 De Haro Street, San Francisco, CA 94107

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **08-09-2006**

Signed: **Michelle Regenbogen**This statement was filed with the County Clerk of San Francisco County on **06-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Mariedyne Argente**
Deputy County Clerk
06-15-2021**07/01/21 + 07/08/21 + 07/15/21 + 07/22/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393935

Fictitious Business Name(s):
Oceanview Construction Co
Address
2074 23rd Avenue, San Francisco, CA 94116
Full Name of Registrant #1
HE & Kuang Inc. (CA)
Address of Registrant #1
2074 23rd Avenue, San Francisco, CA 94116

This business is conducted by **A Corporation**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-14-2006**

Signed: **Jian Hong He**This statement was filed with the County Clerk of San Francisco County on **07-07-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
07-07-2021**07/22/21 + 07/29/21 + 08/05/21 + 08/12/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394124

Fictitious Business Name(s):
Ollybits Pixel Art
Address
660 West Field Rd., Unit 282816
San Francisco, CA 94128
Full Name of Registrant #1
Olivia Leung
Address of Registrant #1
250 Byxbee Street
San Francisco, CA 94132

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11-01-2019**

Signed: **Olivia Leung**This statement was filed with the County Clerk of San Francisco County on **07-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07-16-2021**07/22/21 + 07/29/21 + 08/05/21 + 08/12/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393699

Fictitious Business Name(s):
SF Bay Picnics
Address
789 Saint Francis Blvd., Daly City, CA 94015
Full Name of Registrant #1
Jose Sanchez
Address of Registrant #1
789 Saint Francis Blvd., Daly City, CA 94015

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2021**

Signed: **Jose Sanchez**This statement was filed with the County Clerk of San Francisco County on **06-16-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
06-16-2021**07/01/21 + 07/08/21 + 07/15/21 + 07/22/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393961

Fictitious Business Name(s):
Sweets Collections
Address
2948 Folsom Street, San Francisco, CA 94110
Full Name of Registrant #1
Rosa Rodriguez
Address of Registrant #1
2310 Bryant Street, San Francisco, CA 94110

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-31-2011**

Signed: **Rosa Rodriguez**This statement was filed with the County Clerk of San Francisco County on **07-09-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**
Deputy County Clerk
07-09-2021**07/15/21 + 07/22/21 + 07/29/21 + 08/05/21**

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393831

Fictitious Business Name(s):
Zhu Morari
Address
2766 Mission Street, San Francisco, CA 94110
Full Name of Registrant #1
Pooja Morari
Address of Registrant #1
2766 Mission Street, San Francisco, CA 94110

This business is conducted by **An Individual**
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-23-2019**

Signed: **Pooja Morari**This statement was filed with the County Clerk of San Francisco County on **06-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**
Deputy County Clerk
06-29-2021**07/01/21 + 07/08/21 + 07/15/21 + 07/22/21**

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393839

Fictitious Business Name(s):
Delightful Settings
Address
**368 West Abbey Lane
Mountain House, CA 95391**
Full Name of Registrant #1
Paulette Ellis
Address of Registrant #1
**368 West Abbey Lane
Mountain House, CA 95391**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Paulette Ellis**

This statement was filed with the County Clerk of San Francisco County on **06-29-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo
Deputy County Clerk
06-29-2021**

07/22/21 + 07/29/21 + 08/05/21 + 08/12/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394160

Fictitious Business Name(s):
Deluxe Sabers
Address
**815 Tennessee St., Unit #212
San Francisco, CA 94107**
Full Name of Registrant #1
Charles R. Helkenn
Address of Registrant #1
**815 Tennessee St., Unit #212
San Francisco, CA 94107**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-01-2021**

Signed: **Charles R. Helkenn**

This statement was filed with the County Clerk of San Francisco County on **07-19-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez
Deputy County Clerk
07-19-2021**

07/22/21 + 07/29/21 + 08/05/21 + 08/12/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394106

Fictitious Business Name(s):
Obsidian Beasts
Address
48 Rivas Avenue, San Francisco, CA 94132
Full Name of Registrant #1
Jennifer Ann Skutelsky
Address of Registrant #1
48 Rivas Avenue, San Francisco, CA 94132

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Jennifer Ann Skutelsky**

This statement was filed with the County Clerk of San Francisco County on **07-15-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo
Deputy County Clerk
07-15-2021**

07/22/21 + 07/29/21 + 08/05/21 + 08/12/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394161

Fictitious Business Name(s):
SF Peaceful
Address
2162 Revere Avenue, San Francisco, CA 94124
Full Name of Registrant #1
SF Peaceful LLC (CA)
Address of Registrant #1
2162 Revere Avenue, San Francisco, CA 94124

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-16-2021**

Signed: **Ngan Nguyen**

This statement was filed with the County Clerk of San Francisco County on **07-19-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez
Deputy County Clerk
07-19-2021**

07/22/21 + 07/29/21 + 08/05/21 + 08/12/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0394141

Fictitious Business Name(s):
Chadwicks
Address
2375 Market Street, San Francisco, CA 94114
Full Name of Registrant #1
Evans Brothers Food, LLC (CA)
Address of Registrant #1
250 Fell Street Apt 34, San Francisco, CA 94102

This business is conducted by **A Limited Liability Company**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Michael Evans**

This statement was filed with the County Clerk of San Francisco County on **07-17-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim
Deputy County Clerk
07-17-2021**

07/22/21 + 07/29/21 + 08/05/21 + 08/12/21

FICTITIOUS BUSINESS NAME STATEMENT File No. 2021-0393804

Fictitious Business Name(s):
Gropperit Consulting
Address
**1308 Gateview Avenue, Unit D
San Francisco, CA 94130**
Full Name of Registrant #1
David Norman Gropper
Address of Registrant #1
**1308 Gateview Avenue, Unit D
San Francisco, CA 94130**

This business is conducted by **An Individual**.
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-16-2014**

Signed: **David Norman Gropper**

This statement was filed with the County Clerk of San Francisco County on **06-24-2021**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez
Deputy County Clerk
06-24-2021**

07/22/21 + 07/29/21 + 08/05/21 + 08/12/21

ABANDONMENT OF FICTITIOUS BUSINESS NAME

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **Integrative Dentistry**
Located at **614 Irving Street, San Francisco, CA 94122**
This fictitious business name was filed in the County of San Francisco on **08/13/2019** under file **2019-0387549**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Svetlana Yesin
**1638 34th Avenue
San Francisco, CA 94122**

This business was conducted by a **AN INDIVIDUAL**

Signed: **Svetlana Yesin**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Melvin Galvez
Deputy County Clerk
07/02/2021**

07/22/21 + 07/29/21 + 08/05/21 + 08/12/21

STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

1.) **Jumu'ah Publishing**
Located at **1010 16th Street #314, San Francisco, CA 94107**
This fictitious business name was filed in the County of San Francisco on **06/10/2019** under file **19-0386835**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1
Maria A. Hernandez
**1010 16th Street #314
San Francisco, CA 94107**

Full Name of Registrant #2
Radoune Rhoulimi
**1010 16th Street #314
San Francisco, CA 94107**

This business was conducted by a **A GENERAL PARTNERSHIP**

Signed: **Maria A. Hernandez**

This statement was filed with the County Clerk of San Francisco County on

Filed: **Sonya Yi
Deputy County Clerk
06/15/2021**

07/08/21 + 07/15/21 + 07/22/21 + 07/29/21

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CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 21-556424

PETITIONER OR ATTORNEY
Eyal Bao Itskovich
**393 Crescent Avenue
San Francisco, CA 94110**

TO ALL INTERESTED PERSONS:
Eyal Bao Itskovich
for a decree changing names as follows:

Eyal Bao Itskovich
changed to
Eyal Itskovich

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **August 12, 2021** Time: **9:00 AM**
Dept: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

**ANGELICA SUNGA, Deputy Clerk
DATED - June 29, 2021**

07/01/21 + 07/08/21 + 07/15/21 + 07/22/21

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 21-556490

PETITIONER OR ATTORNEY
Nam-Phuong Tran
**4147 26th Street
San Francisco, CA 94131**

TO ALL INTERESTED PERSONS:
Nam-Phuong Tran
for a decree changing names as follows:

Nam-Phuong Tran
changed to
Kelly Tran Henderson

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING
Date: **August 31, 2021** Time: **9:00 AM**
Dept: **103N** Room: **103N**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

**ANGELICA SUNGA, Deputy Clerk
DATED - July 20, 2021**

07/22/21 + 07/29/21 + 08/05/21 + 08/12/21

Success Stories

Shani Jones, Peaches Patties



Peaches Patties is owned and operated by Shani Jones and Yeheyis Bedada. The duo bake and cater traditional Jamaican dishes and patties. The name for Peaches Patties comes from Shani's mother, who is lovingly referred to as "Peaches" by friends and family. According to Shani, if you visited the Jones family household anytime in the late '80s or '90s, you might have found a Jamaican beef patty shoved in between the sofa cushions. Or under someone's pillow. Or tucked into a bookshelf.

Peaches Patties is currently operating out of a commercial kitchen space provided by La Cocina. La Cocina is an organization that supports food businesses owned by women and people of color from underinvested communities. Prior to joining La Cocina, Shani was operating her business out of her mother's kitchen. Since their establishment in 2012, Peaches Patties LLC has grown significantly year over year and aspires to open 8 locations throughout California as well as produce a frozen line of its products for sale in grocery stores out of state.

Shani plans to take advantage of her unique market positioning in the Bay Area, and particularly in San Francisco where Jamaican Cuisine is virtually unavailable. They have established relationships with various catering and food services such as Cater2.me, ZeroCater, Chewse, Caviar, The Market, and Woodland Market. Their growth and unique cultural offering have gained them attention in popular food publications like Sunset Magazine and Bon Appetit.

From a community and good jobs standpoint, Peaches Patties strives to be a good employer. They currently offer transportation benefits to their employees and are looking to add on health care benefits in Spring of 2020 as they continue to grow their operation. Even though Shani is running a great business with a growing customer base, they couldn't get the funding they needed to grow from traditional lenders. The team at Pacific Community Ventures is working with Peaches Patties as they expand their business into a new production facility, with everything from a dough mixer, convection ovens, and capital to hire and train new employees.

"We've hired people that may not have received a chance based on their background, but they have leadership skills and a strong work ethic," Shani says. "At Peaches Patties we believe in our employees and training them thoroughly about the catering industry and Jamaican food. Anyone that we hire we make sure that they are paid a good wage. This is important because it is expensive to live in the Bay Area and everyone should at least have a living wage. Our business has catered to the San Francisco County Jail as well, because we believe in the people — most people in jail are forgotten and they deserve a good meal too."

Website: <https://peachespatties.com>

SOURCE:

<https://cameonetwork.org/success-story/shani-jones-peaches-patties/>



Soichi and Raechel Kadoya, Soichi Sushi

Chef Soichi Kadoya was a highly respected fixture in San Diego's sushi scene. After 25 years of training in Japanese cuisine, he and his wife Raechel were ready to branch out and start their own restaurant.

But to make their dream come true, the couple needed to put together nearly half a million dollars in financing. They reached out to the San Diego & Imperial Regional SBDC for help. The organization successfully helped them work through a business plan, financial projections, and loan applications. Finally, Chef Soichi and Raechel emerged with \$475,000 in capital, and Soichi Sushi was born.

The couple used the financing for the build-out, new equipment, and working capital. They have also added four new jobs since then.

Website: www.soichisushi.com

SOURCE: <https://cameonetwork.org/success-story/san-diego-area/soichi-and-raechel-kadoya-soichi-sushi/>



Cookies Born in Buenos Aires, Made in Oakland



Wooden Table Baking Co. is an Oakland-based bakery, dedicated to crafting the

finest Argentinian treats. They make alfajores, conitos and bonbons from scratch with high quality, all natural ingredients. They use locally-sourced ingredients whenever possible and their flour, granulated sugar, cornstarch, chocolate, potato starch and tapioca starch are all non-GMO.

"Our cookies are hecho a mano, con amor. We are a learning organization, dedicated to growing with our employees, our business, and our community," said Owner and Head Baker Andreas Ozzuna.

Andreas grew up baking alfajores with her grandmother, and visiting her grandfather's deli in Buenos Aires. As a child, Andreas aspired to work in the family business, but it wasn't until she was 41 that she decided to turn her hobby of cooking into her full time job.

Initially she sold her alfajores door-to-door to coffee shops in San Francisco. Whole Foods

invited her to sell through their Northern Californian stores. Started in 2011 with just two bakers, Wooden Table Baking now employs seven people. As their clients' orders have grown, they needed more people to help with the baking, packing, shipping, running the office and production. Today Wooden Table Baking cranks out 6,000 cookies a day.

Wooden Table Baking is unique in that there are few commercial bakeries in the United States that focus on making high-quality alfajores and conitos. In addition, they put their own spin on traditional flavors, offering Argentinian-American fusion flavors such as Espresso Chocolate, Snickerdoodle and Peppermint Chocolate. Andreas, is always experimenting with new recipes.

Wooden Table Baking sought counseling from two of the Bay Area's Women's Business Centers along the way. Andreas took classes at Women's Initiative, and her wife Citabria Ozzuna, Director of Marketing, later took classes at Renaissance Entrepreneurship Center. At Women's Initiative in 2011, Andreas took the business course and created a business plan for Wooden Table Baking Co. Andreas had been considering making empanadas as well, but when she learned about all of the regulations around handling and preparing meat, she focused on alfajores instead. The counseling provided Wooden Table Baking with financial planning skills, legal counseling, and marketing savvy — all of which helped them avoid pitfalls and get their business on its feet.

Visit the link below for the full article:

<https://www.sba.gov/offices/district/ca/san-francisco/success-stories/cookies-born-buenos-aires-made-oakland>